



Junipers hits \$26m in sales

Splurge by interstate buyers

INTERSTATE buyers and expats are behind a spectacular return to form in the Port Douglas property market, snapping up \$26m in properties on offer from leading residential developer Juniper Group in recent months.

Juniper Group sales and marketing manager David Kortlang said the company had experienced its best selling season in three years, with 34 contracts issued for a total of \$26 million.

"The amount of interest has been unprecedented," he said.

"The market has realised that these projects simply can't be replaced at these prices.

"It's just like a Tiffany & Co sale - people know that the product is exceptional and they are lining up to buy high quality properties

at great prices.

"It's a once in a lifetime opportunity and investors are rushing to purchase before it is too late."

A Sea Temple Resort and Spa penthouse was among the properties sold.

Mr Kortlang said interstate buyers were behind an incredible 24 sales. Four were overseas buyers, all of them Australian expats.

"Southerners have traditionally driven the Port Douglas property market and have snapped up these properties whilst on holidays," he said.

"Expat Aussies living overseas have also shown confidence in the market and haven't been able to pass up this prime opportunity to invest in the north."

Mr Kortlang said conditions were perfect for the

astute buyer and properties in Port Douglas represented a magnificent investment opportunity.

"Port Douglas is one of the state's major tourist destinations, with celebrities and international tourists regularly choosing it as a holiday destination," he said.

"It has a vibrant restaurant and shopping precinct, and it's only an hour away from the world-famous Great Barrier Reef and the Daintree Rainforest.

"There are also new international air services which have improved accessibility."

Over the past six months, Juniper Group has sold properties at Sea Temple Resort and Spa, Sea Temple Golf Club and Coconut Grove in Macrossan St.